

General contractors

Rank	Firm	Main Va. office	Website	Top Va. executive	Va. employees	Total revenues (\$000) ¹	Va. revenues (\$000) ¹
1	The Whiting-Turner Contracting Co.	Chantilly	whiting-turner.com	K.C. Haile	225	\$6,351,000	\$659,000
2	HITT Contracting Inc.	Falls Church	hitt-gc.com	Russell A. Hitt	633	951,000	342,000
3	W.M. Jordan Co.	Newport News	wmjordan.com	John R. Lawson II	243	344,562	314,916
4	Gilbane Building Co.	Richmond	gilbaneco.com	John Taylor Drew Mucci	76	3,817,000	290,801
5	Balfour Beatty Construction	Fairfax	balfourbeattyus.com	Leon Blondin	234	3,945,080	224,962
6	Skanska USA Inc.	Virginia Beach	usa.skanska.com	Salvatore Taddeo	419	520,000	222,300
7	Branch & Associates	Roanoke	branch-associates.com	Craig Floyd	86	180,485	180,485
8	KBS Inc.	Richmond	kbsgc.com	William A. Paulette	100	137,137	135,868
9	The Breeden Co.	Virginia Beach	thebreedencompany.com	Ramon W. Breeden Jr.	239	131,000	131,000
10	Armada Hoffer Construction Co.	Virginia Beach	armadahofferconstruction.com	Eric Apperson	70	187,958	95,714
11	Turner Construction Co.	Reston	turnerconstruction.com	Christian E. Jahrling Ken M. Jones	300	523,154	93,320
12	Howard Shockey & Sons Inc.	Winchester	howardshockey.com	Jeff Boehm	116	105,102	91,280
13	Clancy & Theys Construction Co.	Newport News	clancytheys.com	Bill Goggins	77	300,600	85,000
14	E.V. Williams Inc.	Virginia Beach	ewilliams.com	William J. Karbach James A. Openshaw Dennis J. Miller James S. Akers Brian J. Evans	202	78,390	60,005
15	rand* construction	Alexandria	randcc.com	Linda Rabbitt	74	302,000	45,000
16	Falconer Construction	Charlottesville	falconerconstruction.com	Jack Sanford Jr.	174	64,000	36,500
17	R.W. Murray Co.	Manassas	rwmurray.com	Stephen W. Daves Charles M. Loving III Jonathan Barbour	30	37,000	35,000

¹ For 2014

Source: Individual firms

**We're
here
for you
before
the job
begins.**



WORLD CLASS. LOCAL TOUCH.

Every construction project has a unique set of complex risks. Managing these risks often begins when construction is just an idea. Rutherford helps evaluate the changing delivery methods and exposures you face. Our strength comes from the power of world class capabilities combined with local industry expertise. Try our innovative solutions to maximize your opportunities in today's complex business environment.



www.rutherford.com
+1 800 285 1778

RUTHERFOORD

Architectural and engineering firms

	Firm	Main Va. location	Phone	Website	Top Va. executive	No. Va. employees	Total revenues ¹ (\$000)	Va. revenues (\$000) ¹
1	EMCOR Group Inc.	Arlington	(866) 890-7800	emcorgroup.com	Michael Rodgers	1,470	\$6,417,000	\$212,000
2	AECOM Technology ²	Arlington	(703) 682-4900	aecom.com	Alan Straus	1,982	19,600,000	182,400
3	Dewberry	Fairfax	(703) 849-0100	dewberry.com	Donald E. Stone Jr.	717	380,000	134,000
4	ECS Mid-Atlantic LLC	Chantilly	(703) 471-8400	eclimited.com	Henry L. Lucas Leo J. Titus Jr.	430	136,693	50,410
5	Clark Nexsen	Virginia Beach	(757) 455-5800	clarknexsen.com	Christopher M. Stone Thomas T. Winborne	265	82,000	50,000
6	Timmons Group	Richmond	(804) 200-6500	timmons.com	Brian Bortell	296	45,600	43,200
7	ATCS PLC	Herndon	(703) 430-7500	atcsplc.com	William A. Caruthers Jr.	159	37,000	34,227
8	Moseley Architects	Richmond	(804) 794-7555	moseleyarchitects.com	Stewart D. Roberson	162	43,073	31,792
9	Bowman Consulting	Chantilly	(703) 464-1000	bowmanconsulting.com	Gary P. Bowman	195	80,757	29,712
10	Draper Aden Associates	Blacksburg	(540) 552-0444	daa.com	Jeffrey N. Lighthiser	165	23,153	23,153
11	WileyWilson	Lynchburg	(434) 947-1901	wileywilson.com	J. Frederick Armstrong T. A. (Tim) Groover	135	23,000	20,000
12	Froehling & Robertson	Richmond	(804) 264-2701	fandr.com	Samuel S. Proctor	172	33,000	19,000
13	RRMM Architects	Chesapeake	(757) 622-2828	rrmm.com	Duane M. Harver	82	19,000	16,500
14	VHB/Vanasse Hangen Brustlin Inc.	Richmond	(804) 343-7100	vhb.com	David A. Bohn	80	136,956	15,233
15	Thompson & Litton Inc.	Wise	(276) 328-2161	T-L.com	Ronald G. Helton James C. Thompson	110	15,367	13,524
16	Baskervill	Richmond	(804) 343-1010	baskervill.com	Robert J. Clark	96	13,267	13,267
17	Davis, Carter, Scott	McLean	(703) 556-9275	dcsdesign.com	Douglas N. Carter Robert Atkinson Marcia K. Calhoun Lena I. Scott Christine Garrity Christopher Garwood Patricia Appleton	67	13,267	13,267

	Firm	Main Va. location	Phone	Website	Top Va. executive	No. Va. employees	Total revenues ¹ (\$000)	Va. revenues (\$000) ¹
18	Pennoni Associates	Chantilly	(703) 449-6700	phra.com	Susan S. Wolford	101	146,654	12,344
19	christopher consultants ltd.	Fairfax	(703) 273-6820	christopher-consultants.com	William R. Zink Christopher W. Brown	102	12,707	12,200
20	Wetland Studies and Solutions Inc.	Gainesville	(703) 679-5600	wetlandstud-ies.com	Michael S. Rolband	88	11,046	11,008
21	HGA Architects and Engineers	Alexandria	(703) 836-7766	hga.com	J. Patrick Halpin	40	123,892	9,765
22	William H. Gordon Associates Inc. DBA Gordon	Chantilly	(703) 263-1900	gordon.us.com	Robert Walker	60	8,800	8,100
23	Anderson & Associates	Blacksburg	(540) 552-5592	andassoc.com	Ken Anderson	65	6,851	5,953
24	McKinney & Co.	Ashland	(804) 798-1451	mckinney-usa.com	Arthur W. McKinney Nancy B. Walker	25	5,338	5,038

¹ For 2014.

² AECOM purchased URS in 2014.

Source: Individual firms.

The Breeden Company *a nationally awarded real estate development company*

The Breeden Company is a nationally recognized real estate services company with over 50 years of expertise in every facet of the industry. Breeden Property Management, Breeden Realty and Breeden Construction are the three major subsidiaries of The Breeden Company, with a combined portfolio of nearly 10,000 apartments, over 2 million square feet of retail and office space and an additional 1,700 residential homes. Both Breeden Property Management and Breeden Construction are national award winners on their own merit and provide third party services to select clients. Family-owned and operated since 1961, The Breeden Company has grown into one of the most valued real estate development firms on the East Coast.

*Cambria at Cornerstone
Virginia Beach, VA*



Development • Acquisitions • Construction • Design • Renovations • Property Management
SINGLE FAMILY – MULTIFAMILY – COMMERCIAL – MIXED-USE

VIRGINIA BEACH OFFICE:
560 Lynnhaven Pkwy.
Virginia Beach, VA 23452
757-486-1000



RICHMOND OFFICE:
4501 Marshall Run Circle
Glen Allen, VA 23059
804-364-4600



www.thebreedencompany.com



A sampling of some of Virginia's major transportation projects

Virginia is home to the No. 1 road project in North America. In an annual ranking, Roads and Bridges magazine named the Elizabeth River Tunnels Project in Portsmouth the top project in 2014 for the scope of its challenges and regional impact. The project is one of several under way in Virginia.

Project	Location	Total cost	Scope
Elizabeth River Tunnels	Portsmouth	\$2.2 billion (state cost: \$400 million)	The new Midtown tunnel will carry two lanes of westbound traffic from Portsmouth to Norfolk, providing new capacity to alleviate the tunnel's current congestion. Six segments of the massive tunnel tubes are completed and have been moved to the job site. Another five remain under construction. The approaches on both the Portsmouth and Norfolk sides also are under construction.
Interstate 66 widening	Prince William County	\$73 million	The state began work this spring on widening I-66 from Route 29 at Gainesville to Route 15 at Haymarket. When complete, the project will give drivers three lanes and one HOV lane for 25 miles in each direction between U.S. 15 and the Capital Beltway (Interstate 495).
Interstate 64 widening	Goochland/Henrico counties	\$33.2 million	The project will widen a four-mile stretch of I-64 to six lanes. Eastbound: from Route 623 (Ashland Road) to Route 271 (Pouncey Tract Road.) Westbound: Route 271 to Route 622 (Rockville Road). The project will require various lane closures and some interchange upgrades.



Elizabeth River Tunnels Project under construction at Sparrows Point Shipyard.

Photo by Tom Saunders, VDOT

CONSTRUCTION & DEVELOPMENT

Commercial real estate firms

	Firm	Main Va. location	Website	Phone	Top Va. executive	Agents (in Va.)	Managed square feet (in Va.) ¹	Leasable square feet (in Va.) ¹
1	CBRE ²	Norfolk	cbre.com	(757) 490-3300	J. Scott Adams Chris Soucie	116	25,052,705	56,607,718
2	Cushman & Wakefield Thalhimer ³	Glen Allen	thalhimer.com	(804) 648-5881	Paul F. Silver	126	23,142,351	55,409,775
3	JLL	Tysons Corner	us.joneslanglasalle.com/richmond	(703) 485-8800	Michael Ellis Robb Johnson Charlie Polk III Robert VeShancey	72	15,417,557	31,130,495
4	Colliers International ⁴	Richmond	colliers.com	(804) 788-1000	David M. Williams Andy Klaff Tim Allison	44	20,000,000	23,611,412
5	Divaris Real Estate	Virginia Beach	divaris.com	(757) 497-2113	Gerald S. Divaris	33	6,780,446	17,893,288
6	S.L. Nusbaum Realty Co.	Norfolk	slnusbaum.com	(757) 627-8611	Miles B. Leon	44	16,714,575	17,592,495
7	Harvey Lindsay Commercial Real Estate	Norfolk	harveylindsay.com	(757) 640-8700	William E. King	34	7,197,306	11,076,520
8	Porter Realty Co. Inc./ CORFAC International	Richmond	porterinc.com	(804) 353-7994	Robert E. Porter Jr.	6	996,774	11,015,000
9	Brandywine Realty Trust	Richmond	brandywinerealty.com	(804) 330-3900	William D. Redd Mike Cooper	7	5,184,579	9,671,241
10	Hall Associates Inc.	Roanoke	hall-realtor.com	(540) 982-0011	Stuart Meredith	29	3,669,884	8,976,091
11	Poe & Cronk Real Estate Group	Roanoke	poecronk.com	(540) 982-2444	Dennis R. Cronk	18	3,251,500	8,315,210
12	Commonwealth Commercial Partners	Glen Allen	commonwealthcommercial.com	(804) 346-4966	Mark W. Claud	19	13,000,000	7,200,000

1 Numbers for Virginia operations only

2 These numbers include both CBRE owned and affiliate offices. Numbers from the affiliate offices make up 29.3 million square feet of leasable space, 13.8 million square feet of managed square feet and 76 agents.

3 These numbers include all Virginia properties under the Cushman & Wakefield brand. The Cushman & Wakefield | Thalhimer office makes up 45.3 million square feet of leasable space, 20 million square feet of managed space and 97 agents.

4 These numbers include Colliers owned and affiliate offices. Affiliate offices include 10.5 million square feet of leasable space, 9 million square feet of managed space and 27 agents.

N/A: Not available or not applicable.

Source: Individual companies

	Firm	Main Va. location	Website	Phone	Top Va. executive	Agents (in Va.)	Managed square feet (in Va.) ¹	Leasable square feet (in Va.) ¹
13	First Potomac Realty Trust	N/A	first-potomac.com	(301) 986-9200	Tim Zulick	N/A	4,045,959	6,200,380
14	Liberty Property Trust	Virginia Beach	libertyproperty.com	(757) 498-4800	Craig Cope Mike Jones John Gattuso	2	5,279,053	5,279,053
15	Ellis-Gibson Development Group/ Commercial Real Estate Services	Virginia Beach	ellisgibson.com, cres-va.com	(757) 497-7700	John L. Gibson III Donna Whitaker	8	3,675,316	3,675,316
16	Highwoods Properties Inc.	Glen Allen	highwoods.com	(804) 747-7800	Walton Makepeace	3	2,528,273	2,528,273
17	Riddle Associates Inc.	Chesapeake	riddleassociates.com	(757) 523-1900	Robert L. Riddle	6	2,350,000	1,900,000
18	The Shopping Center Group	Newport News	theshoppingcenter-group.com	(757) 722-2500	Debra Ramey Paulus	8	848,206	1,459,273
19	Wheeler Real Estate Co.	Virginia Beach	wheelerrec.com	(757) 627-9088	Jon Wheeler George Fox	3	1,371,059	1,451,103
20	Merritt Properties LLC	Ashburn	merrittproperties.com	(410) 298-2600	Steve Shaw	2	1,317,071	1,317,071
21	Harbor Group International	Norfolk	harborgroupint.com	(757) 640-0800	Jordan E. Slone	1	1,137,668	1,137,668

¹ Numbers for Virginia operations only

N/A: Not available or not applicable.

Source: Individual companies

NOT JUST ANOTHER PRETTY FACE

Our office in Richmond's historic Shockoe Bottom is a reflection of who we are as a firm; innovative, approachable, cutting-edge. However, **it's what's on the inside that counts.**

Kaplan Voekler Cunningham & Frank offers a comprehensive suite of legal services to guide you through the demands of a competitive business environment.

Visit us at kv-legal.com

kaplan voekler cunningham & frank kvcf

Answering Employment Complaint Against a University

Closing Portfolio of Real Estate Assets

Issuer's Counsel in an IPO

Settlement Negotiations of Lawsuit for International Firm

Working with Congress on Implementation of JOBS Act

1547 E. Cary

Kaplan Voekler Cunningham & Frank PLC

Richmond, Virginia

www.kv-legal.com

kvcf

kaplan voekler cunningham & frank PLC



BUILDING VIRGINIA and OUR COMMUNITIES



Presentation of AGC's contribution to the Wounded Warrior Project - (from left): Jack Dyer, Gulf Seaboard General Contractors; Sal Gonzalez, Jr., Wounded Warrior Project; Kevin Willis, k2w consulting; and Hunter Bendall, Virginia Business.

The Associated General Contractors of Virginia (AGCVA) represents the commercial construction industry in the Commonwealth.

The AGCVA provides education and training services, works to develop the industry's future workforce, represents members in regulatory and political matters, helps members provide safe and healthy worksites for employees and helps in our communities.

In 2014, the AGCVA celebrated its 90th anniversary. But instead of scheduling parties to celebrate this occasion, we chose instead to do something meaningful to help those in need - our 90 for 90 Campaign. The aim of this campaign was to raise \$90,000 (\$1,000 per year) from members to benefit the Wounded Warrior Project.

We exceeded this goal. A check in the amount of \$94,100 was presented to Sal Gonzalez, Jr., a wounded warrior himself and a representative of the Wounded Warrior Project, at the AGC Convention in late January.

